Professional Association for SQL Server

Balance Sheet as of June 30th, 2011

Assets

Current Assets			
Bank of America - Checking	$	1,512,412.06	
Bank of America - SQLSaturday Trust	$	7,218.11	
PayPal - SQLSaturday Trust Account	$	210.96	
AAMS - Credit Card Receivable	$	232,435.00	
AMEX - Credit Cards Receivable	$	173,915.00	
Credit Card Charge Backs	$	195.00	
Deposits - Venues	$	44,000.00	
Gift Cards Receivable	$	250.00	
Smith Barney Euro Foreign Account	$	160,635.93	**Euros**
Gain/Loss - Euro Account	$	72,286.17	
Smith Barney Money Market	$	83,265.22	
Smith Barney Investments	$	270,000.00	
Market Adjustment	$	382.15	
Bank of America - Money Market	$	31,908.26	
Accounts Receivable	$	217,560.93	
European Event Receivable	$	-	
Accrued Interest	$	449.34	
Prepaid Expenses	$	132,088.42	
Prepaid - Taxes	$	15,800.00	
Web Develeopmenbt Costs	$	121,950.00	
Accumulated Amortization	-$	71,138.00	
Total Current Assets	**$**	**3,005,824.55**	

Total Assets	**$**	**3,005,824.55**
Euro Valued As per Smith Barney June Statement		

Liabilities

Current Liabilities		
Accounts Payable	$	164,423.95
Commercial C.C. - Judy Christianson	$	5,848.96
Commercial C.C. - Craig Ellis	$	-
Commercial C.C. - Sandy Cherry	$	3,565.84
Commercial C.C. - Office Card	$	13,943.03
DVD (Pre/Post Con) Commission Payable	$	1,671.25
Due to Chapters	$	2,500.00
Deferred Tax Liability	$	66,000.00
Registration Refunds Payable	$	-
SQLSaturday Trust Account	$	7,429.07
Deferred Rev - Summit Registration	$	1,306,430.00
Deferred Rev - Conference Proceeds	$	27,865.00
Deferred Rev - Spons Promo Prizes		
Deferred Rev - Advertising Summit	$	3,000.00
Deferred Rev - Sponsorship	$	132,000.00
Deferred Rev - AMO	$	71,000.00
Deferred Rev - Exhibitor/Vendor	$	92,700.00
Deferred Rev - PreCon Registration	$	157,440.00
Deferred Rev - Membership Founder	$	45,525.00
Deferred Rev - General Advertising	$	5,000.00
Deferred Rev - Networking Workshop	$	-
Deferred Rev - 24 Hours of PASS	$	-
Deferred Rev - Sponsorship MS	$	-
Federal Income Tax Liability	$	76,800.00
Total Liabilities	**$**	**2,183,142.10**
EQUITY		
Capital Contribution	$	332,100.00
Retained Earnings	$	234,231.43
Current Earnings	$	256,351.02
Total Equity	**$**	**822,682.45**

Total Liabilities and Equity	**$**	**3,005,824.55**

Professional Association for SQL Server
Income Statement July 1st to June 30th, 2011

All Accounts	Year to Date Actuals	Budget 2011
REVENUE		
24 Hours of PASS - Sponsorship	$ 30,000.00	$ 20,000.00
Advertising - General	$ 78,575.00	$ 57,610.00
Advertising - Summit	$ 6,000.00	$ 5,000.00
AMO Revenue	$ 150,500.00	$ 127,000.00
Booth & Banners	$ 50,000.00	$ 50,000.00
Charter Vendor	$ 16,389.00	$ 16,389.00
Conference Proceedings (Summit @ $125.00)	$ 89,355.00	$ 71,875.00
Conference Proceedings (Post Summit)	$ 11,551.20	$ 3,750.00
Conference Proceedings - Non Attendees (Post Summit)	$ 25,000.00	$ 8,925.00
Conference Proceedings Attendee (PreCon)	$ 43,095.00	$ 15,307.92
Conference Proceedings Non Attendee (PreCon)	$ 21,090.00	$ 15,310.20
Conference Proceedings S/O Attendee (PreCon)	$ 12,405.00	
Commission - Summit Book Store	$ 682.57	$ 1,200.00
Commission - Hotel Rebate	$ 70,630.70	$ 64,894.80
Exhibit\Vendor Revenue	$ 173,100.00	$ 126,500.00
European Event (2008 Summit)	$ -	$ 280,000.00
Founding Member	$ 1,821.00	$ 1,821.00
Gain/Loss on Revaluation of Euro	$ 36,181.04	$ -
Interest - Miscellaneous	$ 3,444.04	$ 4,000.00
Job Target	$ 5,290.80	$ 1,500.00
Networking Workshop	$ 3,640.00	$ 5,000.00
Registration (Summit 2010)	$ 2,453,047.00	$ 2,338,900.00
Registration (SQLRally)	$ 104,075.00	$ 149,500.00
Registration (SQLRally - Bundle)	$ 8,132.00	$ -
Registration (PreCon 2010)	$ 365,735.00	$ 353,604.00
Registration (PreCon-SQLRally)	$ 44,775.00	$ 29,800.00
Sponsorship - European Event	$ 6,000.00	$ 6,000.00
Sponsorship - Community Programs	$ 84,053.01	$ 9,000.00
Sponsorship - Registration	$ 71,336.00	$ 40,000.00
Sponsorship - Geographical Expansion	$ 55,000.00	$ 55,000.00
Sponsorship - Technology Platform	$ 30,000.00	$ 30,000.00
Sponsorship - Community Connector	$ -	$ 75,000.00
Sponsorship - SQLRally	$ 42,372.75	$ 10,000.00
Sponsorship Package Revenue	$ 244,975.00	$ 228,000.00
Sponsorship - Promotional Prizes	$ 3,500.00	$ 2,000.00
Social Networking Event	$ 60,000.00	$ -
Unrealized Gain/Loss on Investments	$ 1,957.20	$ -
Virtual Chapters Sponsorship	$ 16,000.00	$ 7,500.00
TOTAL REVENUE	**$ 4,419,708.31**	**$ 4,210,386.92**

EXPENSE				
AMO Expenses	$	24,509.40	$	21,765.04
Advertising	$	-	$	1,100.00
Annual Report Fee	$	36.25	$	-
Awards/Prizes - Misc.	$	2,309.77	$	2,650.00
Authorize.Net Fees	$	834.50	$	1,205.00
Audio/Visual	$	122,529.96	$	116,063.00
Audio Visual (PreCon)	$	12,160.00	$	8,000.00
Audit	$	26,761.41	$	22,000.00
Customs Broker Expense	$	-	$	400.00
Bank Charges	$	14,538.73	$	7,500.00
Book Store - Summit	$	-	$	1,000.00
Board Members Comps (Hard Costs)	$	7,019.93	$	7,438.20
CLE Sponsorship - PASS Chapters	$	3,000.00	$	5,000.00
CLE Sponsorship - Non PASS Chapters	$	100.00	$	1,300.00
Chapters Hosting - Modules, Development			$	1,500.00
Chapter Mail outs	$	6,384.80	$	15,000.00
Community Programs			$	40,000.00
Comps (Hard Costs)	$	13,513.04	$	10,216.64
Chapter Leaders Comps (Hard Costs)	$	31,031.28	$	32,839.20
Computer Rental - PASS Machines & Install	$	27,661.18	$	25,000.00
Computer Software/Equipment	$	1,187.94	$	-
Community Connection	$	4,799.00	$	7,000.00
Community connection Kit and Shipping	$	342.19	$	1,015.00
Conference Proceeding (Record Fee)	$	79,815.72	$	71,295.00
Contributions to Reserves	$	-	$	50,000.00
Contingency	$	-	$	5,000.00
Credit Card Processing	$	87,573.37	$	88,610.87
Conv.Center Space Rental	$	87,015.00	$	79,745.00
Conv.Center Space Rental Cr - F&B	-$	10,564.35	-$	10,992.44
Conv. Centre Internet Access	$	54,849.05	$	51,010.00
CSS Comps	$	5,910.72	$	5,838.08
CSS (Travel/Exp)	$	9,886.81	$	5,000.00
Decorator - Show	$	61,110.60	$	-
Decorator - Aisle Carpet	$	-	$	14,367.84
Decorator - Expo Misc.	$	-	$	9,930.72
Decorator - Operational Signage	$	-	$	12,631.20
Decorator - PASS Booth	$	-	$	7,206.72
Decorator - Show Labour	$	-	$	1,645.52
Decorator - PASS Lounge	$	-	$	1,221.86
Decorator - Summit Misc.	$	-	$	8,638.98
Decorator - Expo Hall Theatre	$	-	$	2,000.00

Design - Graphic	$	24,418.86	$	30,700.00
Delegate Bag	$	13,432.11	$	19,810.88
DVD Fulfillment Fee	$	29,437.26	$	20,272.40
Electrical Charges	$	13,419.23	$	15,872.35
Exhibitor Comps (Hard Costs)	$	33,374.52	$	23,352.32
Exhibitor Comps (Booth - Hard Cost)	$	13,337.44	$	15,187.14
ExpoSure - Meals	$	274.56	$	350.00
ExpoSure - Travel	$	1,762.00	$	1,500.00
ExpoSure - Sales	$	161,223.27	$	140,116.50
EspoSure - Hotel Rooms	$	1,410.56	$	1,800.00
European Event (2009 Summit)	$	6,475.26	$	247,000.00
Evaluations/Surveys	$	4,837.26	$	2,200.00
F&B - (Speaker Room)	$	1,455.76	$	800.00
F&B (Expo Reception)	$	27,713.99	$	71,059.68
F&B (Registration Staff)	$	2,762.88	$	3,200.00
F&B (Press Room)	$	1,871.44	$	2,300.00
F&B (PASS Command Center)	$	3,622.79	$	7,000.00
F&B (MS Executive Green Room)	$	707.10	$	1,400.00
F&B (Board)	$	2,301.09	$	-
F&B (Paid Delegates	$	382,636.79	$	418,371.95
F&B (Comps)	$	-	-$	59,079.93
F&B (Exhibitors Only)	$	5,907.22	$	6,000.00
F&B (PreCon)	$	71,811.20	$	76,721.17
F&B (Staff)	$	-	$	1,000.00
File Server Backup	$	282.79	$	1,100.00
Governance	$	-	$	500.00
Global Growth	$	24,689.37	$	-
HQ Staff Comps (Hard Costs)	$	4,407.07	$	5,143.44
HQ Consulting Comps (Hard Costs)	$	6,649.56	$	7,662.48
Incentives - SQL Server Central.com	$	7,725.00	$	8,000.00
Incentives - Chapters	$	1,847.60	$	10,000.00
Insurance	$	12,778.00	$	17,200.00
IT - DNN Modules	$	175.78	$	2,000.00
IT - Domain Registration	$	462.99	$	500.00
IT - Infrastucture Projects	$	600.50	$	-
IT - Constant Contact	$	3,588.62	$	3,500.00
IT - Zoomerang	$	350.00	$	400.00
Legal	$	3,378.27	$	5,000.00
Marketing	$	138,381.00	$	99,500.00
Multi-Media	$	9,645.33	$	9,000.00
Mgnt & Staff(Prof Marg of 1.5% OA)	$	75,208.55	$	59,983.15
Management & Staff (C&C) - SQL Sat	$	23,800.57	$	-

Management & Staff (C&C)	$	1,328,361.98	$	1,303,273.95
MS Booth & Banner	$	20,744.46	$	19,279.59
MS Sponsorship Full Passes	$	22,498.34	$	22,987.44
MS Expo & TLC Full Passes	$	3,334.36	$	4,261.14
MS Media/Press Comps (Hard Costs)	$	6,649.56	$	9,122.00
Networking Workshop	$	3,732.00	$	5,000.00
Office Supplies	$	1,124.98	$	1,200.00
PASSCAB SWAG	$	-	$	500.00
PASS Chapters Competition	$	-	$	2,400.00
PreCon Speaker - Community Comps (Hard Costs)	$	4,063.62	$	2,189.28
PreCon Speaker - MS Comps (Hard Costs)	$	1,477.68	$	2,919.04
PreCon Speaker - MS CSS Comps (Hard Costs)	$	-	$	364.88
Presidents Discretionary	$	1,014.51	$	4,000.00
Production/Vendor Comps (Hard Costs)	$	8,866.08	$	10,320.52
Production/Vendor MS Comps (Hard Costs)	$	3,694.20	$	-
Postage/Shipping	$	10,620.37	$	7,000.00
Media/Press Comp (Hard Costs)	$	2,585.94	$	1,423.52
Printing	$	4,369.01	$	9,100.00
Printing/Production - Program Guide	$	15,528.57	$	11,000.00
Printing (PreCon)	$	9,034.17	$	8,952.00
Program Management	$	48,250.00	$	50,735.00
Prizing - Draws	$	-	$	1,000.00
Production - PRP	$	63,135.29	$	60,000.00
Program Committee Comps(Hard Costs)	$	5,910.72	$	5,838.08
Program Schedule App	$	9,500.00	$	-
Promotional Incentives	$	2,389.48	$	5,500.00
Public Relations	$	24,875.00	$	31,000.00
Quizbowl	$	141.15	$	-
Recruitment Fee	$	4,236.91	$	-
Regional Mentor T&E	$	-	$	20,000.00
Regional Mentor Meeting	$	-	$	800.00
Regonline Fees	$	7,380.00	$	7,243.62
Registration Staff - Onsite	$	50,521.51	$	48,075.00
Registration Fees	$	28,732.80	$	28,107.50
Registration Staff-Travel-Air&Hotel	$	7,402.14	$	8,000.00
Registration Staff - Travel - Meals	$	1,926.60	$	2,000.00
Registration Staff - Badges	$	520.01	$	4,139.43
Registration Fees - Housing	$	10,110.00	$	10,000.00
R2 - Swag Kits	$	411.53	$	1,000.00
Security	$	10,260.00	$	12,000.00
Shirts (Delegates)	$	25,200.00	$	18,785.00

Shirts (Summit Staff)	$	4,477.90	$	3,780.00
SIG Comps (Hard Costs)	$	-	$	5,838.08
Shirts (Speaker)	$	6,232.47	$	7,200.00
Social Networking Event	$	55,062.09	$	-
Sponsor/Exhibitor Expense	$	45,531.51	$	20,080.10
Sponsorship - Miscellaneous	$	4,239.66	$	-
Speaker Comps (Hard Costs)	$	29,116.54	$	34,701.76
Speaker Comps - MS (Hard Costs)	$	22,165.20	$	21,163.04
Speaker Comps - MS Co-presenters (Hard Costs)	$	13,299.12	$	13,135.68
Speaker - Keynote	$	3,099.25	$	2,000.00
Speaker Fees (PreCon)	$	67,450.00	$	61,712.00
Speaker Com - DVD PreCon One Track	$	1,405.01	$	4,028.40
Speaker Com - DVD PreCon Three Tracks	$	16,264.95	$	3,876.00
Speaker Gifts	$	5,345.88	$	10,000.00
Speaker's Bureau - Virtual/Emergency	$	-	$	2,500.00
SQLSaturday Sponsorship	$	14,650.00	$	20,000.00
SQLSaturday - Swag Kits	$	2,356.08	$	5,000.00
Staff - Meals	$	-	$	1,500.00
Storage	$	762.85	$	720.00
Taxes - Deferred Tax Expense	$	46,000.00	$	-
Taxes - Federal	$	92,800.00	$	-
Teleconference	$	6,073.47	$	5,831.00
Telephone - PASS	$	3,762.50	$	1,450.00
Training, Hardware and Miscellaneous	$	-	$	6,000.00
Travel Brd Mtgs-Leadership(Air/Land)	$	21,305.13	$	16,800.00
Travel Brd Mtgs-Leadership(Meals)	$	19,103.36	$	16,000.00
Travel Brd Mtgs-Leadership(Hotels)	$	20,905.10	$	22,000.00
Travel Summit - Leadership (Meals)	$	303.39	$	1,100.00
Travel Summit - Leadership (Air/Land)	$	4,053.61	$	10,000.00
Travel Summit - Leadership (Hotel)	$	7,976.52	$	9,000.00
Travel Misc.- Leadership - (Air/Land)	$	8,842.47	$	13,400.00
Travel Misc. - Leadership - Hotels	$	6,824.61	$	9,000.00
Travel Misc. - Leadership - Meals	$	4,361.34	$	5,100.00
Travel - Staff (Air/Land/Hotel)	$	26,081.84	$	38,350.00
Travel - Staff (Meals)	$	6,703.52	$	9,750.00
Travel Speaker (PreCon)	$	5,500.00	$	5,000.00
Vests (Staff)	$	362.42	$	320.00
Virtual Chapters - Sponsorship Expense	$	1,350.00	$	-
Volunteer Comps (Hard Costs)	$	1,530.76	$	2,357.76
Volunteer Evening Event	$	3,668.20	$	6,500.00
Web Site Amortization	$	40,650.00	$	-
WIT Speaker Comps (Hard Costs)	$	1,477.68	$	729.76
WIT Lunch	$	1,180.00	$	2,000.00
TOTAL EXPENSE	**$**	**4,163,357.29**	**$**	**4,145,005.53**
NET INCOME	**$**	**256,351.02**	**$**	**65,381.39**

Professional Association for SQL Server
As of June 30th, 2011

Department Summary	Year to Date Actuals	Budget 2011
REVENUE		
Corporate Administration - 110	$ 41,582.28	$ 4,000.00
Information Technology - 111	$ 30,000.00	$ 30,000.00
Board Support - 112	$ -	$ -
Member Services - 114	$ 5,290.80	$ 1,500.00
Marketing - 115	$ 81,075.00	$ 59,610.00
SQL Server Standards - 116	$ 9,000.00	$ 9,000.00
Chapters - 120	$ 55,000.00	$ 55,000.00
Volunteer Support - 130	$ -	$ -
Special Projects - 140	$ -	$ -
Launch Events - 145	$ -	$ -
Community Programs - 150	$ 75,053.01	$ 75,000.00
Virtual Events - 160	$ 30,000.00	$ 20,000.00
Community Summit - 210	$ 2,659,336.27	$ 2,449,994.80
Futures, 2008 and Beyond - 211	$ -	$ -
Community Summit Expo - 220	$ 624,575.00	$ 536,500.00
Virtual Communities - 240	$ 16,000.00	$ 7,500.00
Summit Program - 250	$ 125,906.20	$ 84,550.00
PreCon Program - 255	$ 442,325.00	$ 384,222.12
European Event - 310	$ 6,000.00	$ 286,000.00
SQLRally - 350	$ 200,354.75	$ 189,300.00
Deferred Membership - 901	$ 18,210.00	$ 18,210.00
TOTAL REVENUE	**$ 4,419,708.31**	**$ 4,210,386.92**
EXPENSE		
Corporate Administration - 110	$ 1,080,262.14	$ 767,477.02
Information Technology - 111	$ 188,403.81	$ 144,610.42
Board Support - 112	$ 137,996.52	$ 143,382.19
Member Services - 114	$ 2,304.41	$ 36,102.39
Marketing - 115	$ 240,492.64	$ 267,378.38
SQL Server Standards - 116	$ 172.76	$ 2,042.20
Chapters - 120	$ 97,820.96	$ 117,727.33
Volunteer Support - 130	$ 5,171.19	$ 13,401.24
Special Projects - 140	$ 33,321.73	$ 84,601.98
Launch Events - 145	$ 1,830.28	$ 14,504.87
Community Programs - 150	$ 66,759.53	$ 113,780.79
Virtual Events - 160	$ 26,754.62	$ 19,256.76
Community Summit - 210	$ 1,198,997.99	$ 1,106,021.85
Futures, 2008 and Beyond - 211	$ -	$ -
Community Summit Expo - 220	$ 387,795.55	$ 393,353.36
Virtual Communities - 240	$ 12,541.45	$ 40,566.88
Summit Program - 250	$ 294,839.46	$ 282,007.26
PreCon Program - 255	$ 192,812.04	$ 183,497.67
European Event - 310	$ 12,607.01	$ 254,675.50
SQLRally - 350	$ 182,473.20	$ 160,617.44
Deferred Membership - 901	$ -	$ -
TOTAL EXPENSE	**$ 4,163,357.29**	**$ 4,145,005.53**
NET INCOME	**$ 256,351.02**	**$ 65,381.39**

Professional Association for SQL Server
Departmental Income Statement

Corporate Administration - 110	Year to Date Actuals	Budget 2011
REVENUE		
Interest - Miscellaneous	$ 3,444.04	$ 4,000.00
Gain/Loss on Re-evaluation of Euro	$ 36,181.04	$ -
Unrealized Gan/Loss on Investments	$ 1,957.20	$ -
TOTAL REVENUE	**$ 41,582.28**	**$ 4,000.00**
EXPENSE		
Authorize.Net Fees	$ 834.50	$ 1,100.00
Audit	$ 26,761.41	$ 22,000.00
Annual Report Fee	$ 36.25	$ -
Bank Charges	$ 14,538.73	$ 7,500.00
Computer Software/Equipment	$ 849.00	$ -
Contribution to Reserves	$ -	$ 50,000.00
Design - Graphic	$ 296.88	$ 500.00
Insurance	$ 4,885.00	$ 5,000.00
Legal	$ 3,378.27	$ 5,000.00
Management & Staff (C&C) Overhead	$ 795,633.25	$ 605,673.87
Management & Staff (Profit Margin of 1.5% OA)	$ 75,208.55	$ 59,983.15
Office Supplies	$ 236.92	$ 700.00
Postage/Shipping	$ 6,531.71	$ 4,000.00
Production - PRP	$ 2,400.00	$ -
Recruitment Fee	$ 4,236.91	$ -
Storage	$ 762.85	$ 720.00
Staff - Meals	$ -	$ 1,500.00
Tax Payment - Federal	$ 92,800.00	$ -
Tax - Deferred Tax Expense	$ 46,000.00	$ -
Teleconference	$ 447.18	$ 1,000.00
Telephone - PASS	$ 468.87	$ 50.00
Travel - Staff (Air/Land/Hotel)	$ 3,781.82	$ 2,500.00
Travel - Staff (Meals)	$ 174.04	$ 250.00
TOTAL EXPENSE	**$ 1,080,262.14**	**$ 767,477.02**
NET INCOME	**-$ 1,038,679.86**	**-$ 763,477.02**

Professional Association for SQL Server
Departmental Income Statement

Information Technology - 111	Year to Date Actuals	Budget 2011
REVENUE		
MS Sponsorship - Technology Platform	$ 30,000.00	$ 30,000.00
TOTAL REVENUE	**$ 30,000.00**	**$ 30,000.00**
EXPENSE		
Comps (Hard Costs)	$ -	$ 1,094.64
Computer Software/Equipment	$ 338.94	$ -
File Server Backup	$ 282.79	$ 1,100.00
IT - Domain Registration	$ 462.99	$ 500.00
IT - DNN Modules	$ 175.78	$ 2,000.00
IT - Infrastructure Projects	$ 600.50	$ -
IT - Constant Contact	$ 3,588.62	$ 3,500.00
IT - Zoomerang	$ 350.00	$ 400.00
Management & Staff (C&C)	$ 141,711.88	$ 129,979.78
Teleconference	$ 242.31	$ 36.00
Training, Hardware and Miscellaneous	$ -	$ 6,000.00
Web Site Amortization	$ 40,650.00	$ -
TOTAL EXPENSE	**$ 188,403.81**	**$ 144,610.42**
NET INCOME	**-$ 158,403.81**	**-$ 114,610.42**

Professional Association for SQL Server
Departmental Income Statement

Board Support - 112	Year to Date Actuals	Budget 2011
REVENUE		
TOTAL REVENUE	**$ -**	**$ -**
EXPENSE		
Audio/Visual	$ 4,639.91	$ 4,400.00
Awards/Prizes - Misc.	$ 593.10	$ 650.00
Board Member Comps (Hard Costs)	$ 5,171.88	$ 5,473.20
Governance	$ -	$ 500.00
Management & Staff (C&C)	$ 30,712.65	$ 34,258.99
President Descretionary	$ 1,014.51	$ 4,000.00
Teleconference	$ 925.04	$ 1,200.00
Telephone - PASS	$ 144.87	$ -
Travel Summit - Leadership (Air/Land)	$ 4,053.61	$ 10,000.00
Travel Summit - Leadership (Hotel)	$ 7,976.52	$ 9,000.00
Travel Summit - Leadership (Meals)	$ 303.39	$ 1,100.00
Travel Board Meetings -(Air/Land)	$ 21,305.13	$ 16,800.00
Travel Board Meeting - (Hotels)	$ 20,905.10	$ 22,000.00
Travel Board Meetings - (Meals)	$ 19,103.36	$ 16,000.00
Travel Misc. - Leadership (Air/Land)	$ 8,842.47	$ 8,400.00
Travel Misc. - Leadership (Hotel)	$ 6,824.61	$ 6,000.00
Travel Misc. - Leadership (Meals)	$ 3,986.25	$ 3,600.00
Travel Staff - Meals	$ 353.72	$ -
Trave Staff - (Air/Land/Hotel)	$ 1,140.40	$ -
TOTAL EXPENSE	**$ 137,996.52**	**$ 143,382.19**

NET INCOME	**-$ 137,996.52**	**-$ 143,382.19**

Professional Association for SQL Server
Departmental Income Statement

Member Services - 114	Year to Date Actuals	Budget 2011
REVENUE		
Job Target	$ 5,290.80	$ 1,500.00
TOTAL REVENUE	**$ 5,290.80**	**$ 1,500.00**
EXPENSE		
Management & Staff (C&C)	$ 2,304.41	$ 36,102.39
TOTAL EXPENSE	**$ 2,304.41**	**$ 36,102.39**
NET INCOME	**$ 2,986.39**	**-$ 34,602.39**

Professional Association for SQL Server
Departmental Income Statement

General Marketing - 115	Year to Date Actuals	Budget 2011
REVENUE		
Advertising - General	$ 78,575.00	$ 57,610.00
Sponsorship - Promotional Prizes	$ 2,500.00	$ 2,000.00
TOTAL REVENUE	**$ 81,075.00**	**$ 59,610.00**
EXPENSE		
Comps (Hard Costs)	$ 13,299.12	$ 9,122.00
Credit Card Processing	$ 271.06	$ 600.00
Design - Graphic	$ 4,998.43	$ 20,000.00
Exposure - Sales	$ 25,238.75	$ 25,641.50
Incentives Chapters	$ 1,847.60	$ 10,000.00
Marketing	$ 103,159.54	$ 85,000.00
Management & Staff (C&C)	$ 41,107.16	$ 58,169.36
MS Media/Press Comps (Hard Costs)	$ 6,649.56	$ 9,122.00
Media/Press Comps (Hard Costs)	$ 2,585.94	$ 1,423.52
Multi-Media	$ 9,645.33	$ 9,000.00
Postage/Shipping	$ 17.45	$ 1,000.00
Printing	$ 78.49	$ 1,500.00
Promotional Incentives	$ 2,389.48	$ 5,500.00
Public Relations	$ 23,785.00	$ 30,000.00
Sponsorship Misc.	$ 4,239.66	$ -
Teleconference	$ 1,180.07	$ 1,300.00
TOTAL EXPENSE	**$ 240,492.64**	**$ 267,378.38**
NET INCOME	**-$ 159,417.64**	**-$ 207,768.38**

Professional Association for SQL Server
Departmental Income Statement

SQL Server Standard - 116	Year to Date Actuals	Budget 2011
REVENUE		
MS Sponsorship - Community Programs	$ 9,000.00	$ 9,000.00
TOTAL REVENUE	**$ 9,000.00**	**$ 9,000.00**
EXPENSE		
Management & Staff (C&C)	$ 172.76	$ 2,042.20
TOTAL EXPENSE	**$ 172.76**	**$ 2,042.20**
NET INCOME	**$ 8,827.24**	**$ 6,957.80**

Professional Association for SQL Server
Departmental Income Statement

Chapters - 120	Year to Date Actuals	Budget 2011
REVENUE		
MS Sponsorship - Geographical Expansion	$ 55,000.00	$ 55,000.00
TOTAL REVENUE	**$ 55,000.00**	**$ 55,000.00**
EXPENSE		
Chapters Hosting - Modules, Development	$ -	$ 1,500.00
Chapter Leaders Comps (Hard Costs)	$ 31,031.28	$ 32,839.20
Chapter Mail outs	$ 6,384.80	$ 15,000.00
Management & Staff (C&C)	$ 59,838.05	$ 32,708.13
PASS Chapters Competition	$ -	$ 2,400.00
Printing	$ 396.97	$ -
Regional Mentor Meeting	$ -	$ 800.00
Regional Mentor T&E	$ -	$ 20,000.00
Speakers's Bureau - Virtual/Emergency	$ -	$ 2,500.00
Teleconference	$ 169.86	$ 480.00
Travel Misc. - Leadership (Air/Land)	$ -	$ 5,000.00
Travel Misc. - Leadership (Hotel)	$ -	$ 3,000.00
Travel Misc. - Leadership (Meals)	$ -	$ 1,500.00
TOTAL EXPENSE	**$ 97,820.96**	**$ 117,727.33**
NET INCOME	**-$ 42,820.96**	**-$ 62,727.33**

Professional Association for SQL Server
Departmental Income Statement

Volunteer Support - 130	Year to Date Actuals	Budget 2011
REVENUE		
TOTAL REVENUE	**$ -**	**$ -**
EXPENSE		
Awards - Misc.	$ -	$ 500.00
Management & Staff (C&C)	$ 1,002.41	$ 5,156.48
PASSCab SWAG	$ -	$ 500.00
Teleconference	$ 500.58	$ 15.00
Volunteer Evening Event	$ 3,668.20	$ 6,500.00
Volunteer Comps (Hard Costs)	$ -	$ 729.76
TOTAL EXPENSE	**$ 5,171.19**	**$ 13,401.24**
NET INCOME	**-$ 5,171.19**	**-$ 13,401.24**

Professional Association for SQL Server
Departmental Income Statement

Special Projects - 140	Year to Date Actuals	Budget 2011
REVENUE		
TOTAL REVENUE	**$ -**	**$ -**
EXPENSE		
Community Programs	$ -	$ 40,000.00
Global Growth	$ 24,689.37	$ -
Management & Staff(C&C)	$ 8,570.15	$ 44,601.98
Teleconference	$ 62.21	$ -
TOTAL EXPENSE	**$ 33,321.73**	**$ 84,601.98**
NET INCOME	**-$ 33,321.73**	**-$ 84,601.98**

Departmental Income Statement

Launch Events - 145	Year to Date Actuals	Budget 2011
REVENUE		
TOTAL REVENUE	**$ -**	**$ -**
EXPENSE		
Management & Staff(C&C)	$ 1,418.75	$ 13,504.87
R2 - Swag Kits	$ 411.53	$ 1,000.00
TOTAL EXPENSE	**$ 1,830.28**	**$ 14,504.87**
NET INCOME	**-$ 1,830.28**	**-$ 14,504.87**

Professional Association for SQL Server
Departmental Income Statement

Community Programs - 150	Year to Date Actuals	Budget 2011
REVENUE		
MS Sponsorship - Community Programs	$ 75,053.01	$ 75,000.00
TOTAL REVENUE	**$ 75,053.01**	**$ 75,000.00**
EXPENSE		
CLE Sponsorship - PASS Chapters	$ 3,000.00	$ 5,000.00
CLE Sponsorship - Non PASS Chapters	$ 100.00	$ 1,300.00
Community Connection	$ 4,799.00	$ 7,000.00
Community Connection (Check not cleared FY2009)	$ -	$ -
Community connection Kit and Shipping	$ 342.19	$ 1,015.00
Computer Software/Equipment	$ -	$ -
Design Graphic	$ 65.00	$ -
Management & Staff(C&C)	$ 3,724.22	$ 12,074.39
Management & Staff(C&C)(SQLSaturday)	$ 23,800.57	$ 50,891.40
Marketing	$ 660.00	$ 2,500.00
Postage & Shipping	$ 1,520.52	$ -
Printing	$ 707.21	$ -
Program Schedule App	$ 7,100.00	$ -
SQLSaturday Sponsorship	$ 14,650.00	$ 20,000.00
SQLSaturday - Swag Kits	$ 2,356.08	$ 5,000.00
Teleconference	$ 59.27	
Travel - Staff (Misc, Air & Hotel)	$ 3,377.02	$ 7,500.00
Travel Misc - Leadership (Meals	$ 375.09	
Travel - Staff (Meals)	$ 123.36	$ 1,500.00
TOTAL EXPENSE	**$ 66,759.53**	**$ 113,780.79**
NET INCOME	**$ 8,293.48**	**-$ 38,780.79**

Professional Association for SQL Server

Departmental Income Statement

Virtual Events - 160	Year to Date Actuals	Budget 2011
REVENUE		
24 Hours of PASS - Sponsorship	$ 30,000.00	$ 20,000.00
TOTAL REVENUE	**$ 30,000.00**	**$ 20,000.00**
EXPENSE		
Advertising		$ 1,100.00
Design - Graphic	$ 246.40	$ 700.00
Exposure - Sales	$ 3,000.00	$ 1,500.00
Management & Staff(C&C)	$ 10,267.02	$ 9,756.76
Marketing	$ 12,386.91	$ 5,000.00
Public Relations	$ 820.00	$ 1,000.00
Teleconference	$ 34.29	$ 200.00
	$ 26,754.62	**$ 19,256.76**
NET INCOME	**$ 3,245.38**	**$ 743.24**

Professional Association for SQL Server
Departmental Income Statement

Community Summit - 210	Year to Date Actuals	Budget 2011
REVENUE		
Commission - Summit Book Store	$ 682.57	$ 1,200.00
Commission -Hotel Rebate	$ 70,630.70	$ 64,894.80
MS Social Networking Event	$ 60,000.00	$ -
MS Sponsor - Registration	$ 71,336.00	$ 40,000.00
Networking Workshop	$ 3,640.00	$ 5,000.00
Registration (Summit 2010)	$ 2,453,047.00	$ 2,338,900.00
TOTAL REVENUE	**$ 2,659,336.27**	**$ 2,449,994.80**
EXPENSE		
Audio/Visual	$ 108,409.00	$ 101,950.00
Book Store - Summit	$ -	$ 1,000.00
Computer Rental - PASS Machines & Install	$ 26,365.29	$ 25,000.00
Credit Card Processing	$ 79,372.64	$ 70,167.00
Electrical Charges	$ 12,643.97	$ 15,272.35
Conv.Center Space Rental	$ 87,015.00	$ 79,745.00
Conv.Center Space Rental Cr F&B	-$ 10,564.35	-$ 10,992.44
Conv. Centre Internet Access	$ 41,214.85	$ 38,410.00
Customs Broker Expense	$ -	$ 400.00
Decorator - Operational Signage	$ -	$ 10,631.20
Decorator - PASS Booth	$ -	$ 5,206.72
Decorator - PASS Lounge	$ -	$ 1,221.86
Decorator - Show Labour	$ -	$ 1,645.52
Decorator - Summit Misc.	$ -	$ 8,638.98
Decorator - Show	$ 30,814.39	$ -
Delegate Shirts	$ 25,200.00	$ 18,785.00
Delegate Bag	$ 11,553.81	$ 18,810.88
Design - Graphic	$ 13,230.75	$ 5,000.00
Evaluations/Surveys	$ 2,908.30	$ 2,200.00
BF&B (Board)	$ 2,301.09	$ -
F&B - (Speaker Room)	$ 1,455.76	$ 800.00
F&B (Registration Staff)	$ 2,762.88	$ 3,200.00
F&B (Press Room)	$ 1,871.44	$ 2,300.00
F&B (PASS HQ)	$ 3,622.79	$ 7,000.00
F&B (MS Executive Green Room)	$ 707.10	$ 1,400.00
F&B (Paid Delegates)	$ 339,229.00	$ 369,871.95
F&B (Comps)	$ -	-$ 59,079.93

HQ Consulting Comps (Hard Costs)	$	6,649.56	$	7,662.48
HQ Staff Comps (Hard Costs)	$	4,063.62	$	4,743.44
Incentives - SQL Server Central.com	$	7,725.00	$	8,000.00
Insurance	$	7,625.00	$	12,000.00
Management & Staff (C&C)	$	110,670.76	$	113,035.77
Networking Workshop	$	3,732.00	$	5,000.00
Office Supplies	$	648.66	$	500.00
Postage/Shipping	$	1,824.34	$	2,000.00
Printing	$	2,203.82	$	6,900.00
Print/Production - Program Guide	$	15,030.54	$	10,000.00
Prizing - Draws	$	-	$	1,000.00
Production/Vendors Comps (Hard Costs)	$	8,866.08	$	10,320.52
Production/Vendor MS Comps (Hard Costs)	$	3,694.20	$	-
Production - PRP	$	60,735.29	$	60,000.00
Regonline Fees	$	6,050.00	$	6,893.62
Registration Staff - Onsite	$	48,521.51	$	45,175.00
Registration Staff - Badges	$	-	$	4,139.43
Registration Fees - Summit	$	25,178.80	$	22,767.50
Registration Staff-Travel-Air&Hotel	$	6,359.76	$	8,000.00
Registration Staff - Travel - Meals	$	1,537.37	$	2,000.00
Registration Fees - Housing	$	10,110.00	$	10,000.00
Security	$	8,580.00	$	8,200.00
Shirts (Summit)	$	3,983.97	$	3,780.00
Social Networking Event	$	55,062.09	$	-
Teleconference	$	403.98	$	500.00
Telephone - PASS	$	1,770.52	$	500.00
Travel - Staff (Misc, Air & Hotel)	$	12,507.95	$	26,000.00
Travel - Staff (Meals)	$	4,987.04	$	8,000.00
Vests (Staff)	$	362.42	$	320.00
TOTAL EXPENSE	**$**	**1,198,997.99**	**$**	**1,106,021.85**
NET INCOME	**$**	**1,460,338.28**	**$**	**1,343,972.95**

Professional Association for SQL Server
Departmental Income Statement

Community Summit Expo - 220	Year to Date Actuals	Budget 2011
REVENUE		
Advertising - Summit	$ 6,000.00	$ 5,000.00
Exhibit/Vendor Revenue	$ 173,100.00	$ 126,500.00
AMO Revenue	$ 150,500.00	$ 127,000.00
MS Booth & Banners	$ 50,000.00	$ 50,000.00
Sponsorship Package Revenue	$ 244,975.00	$ 228,000.00
TOTAL REVENUE	**$ 624,575.00**	**$ 536,500.00**
EXPENSE		
AMO Expenses	$ 24,509.40	$ 21,765.04
Credit Card Processing	$ 4,088.68	$ 4,100.00
Conv.Center internet Access	$ 1,634.20	$ -
Decorator - Aisle Carpet	$ -	$ 14,367.84
Decorator - Expo Misc.	$ -	$ 9,930.72
Decorator - Expo Hall Theatre	$ -	$ 2,000.00
Decorator - Show	$ 28,249.16	$ -
Design - Graphic	$ 645.40	$ 500.00
Electrical Charges	$ 775.26	$ -
ExpoSure - Sales	$ 126,561.00	$ 112,975.00
ExpoSure - Hotel Rooms	$ 873.92	$ 1,800.00
ExpoSure - Travel	$ 1,350.60	$ 1,500.00
Exposure -Meals	$ 232.70	$ 350.00
Exhibitor Comps -Full Comps (Hard Costs)	$ 31,770.12	$ 23,352.32
Exhibitor Comps - Booth Pass (Booth - Hard Cost)	$ 13,337.44	$ 15,187.14
F&B (Expo Reception)	$ 27,713.99	$ 71,059.68
F&B (Exhibitors Only)	$ 5,907.22	$ 6,000.00
Management & Staff (C&C)	$ 29,602.18	$ 41,807.35
MS Booth & Banners	$ 20,744.46	$ 19,279.59
MS Sponsorship Full Passes	$ 22,498.34	$ 22,987.44
MS Expo & TLC Expo and Booth Only Passes	$ 3,334.36	$ 4,261.14
Regonline Fees	$ 87.50	$ 350.00
Security	$ 1,580.00	$ 3,800.00
Sponsor/Exhibitor Expense	$ 41,341.88	$ 15,080.10
Teleconference	$ 73.70	$ -
Telephone - PASS	$ 884.04	$ 900.00
TOTAL EXPENSE	**$ 387,795.55**	**$ 393,353.36**
NET INCOME	**$ 236,779.45**	**$ 143,146.64**

Professional Association for SQL Server
Departmental Income Statement

Virtual Chapters - 240	Year to Date Actuals	Budget 2011
REVENUE		
Virtual Chapters Sponsorship	$ 16,000.00	$ 7,500.00
TOTAL REVENUE	**$ 16,000.00**	**$ 7,500.00**
EXPENSE		
Design - Graphic	$ 840.00	$ 2,000.00
Management & Staff (C&C)	$ 6,349.74	$ 28,499.04
Printing	$ -	$ 700.00
Shirts (Summit)	$ 493.93	$ -
Teleconference	$ 850.10	$ 800.00
Virtual Chapters - Sponsorship Expense	$ 1,350.00	$ -
WIT Lunch	$ 1,180.00	$ 2,000.00
WIT Speaker Comps (Hard Costs)	$ 1,477.68	$ 729.76
VC Comps (Hard Costs)	$ -	$ 5,838.08
TOTAL EXPENSE	**$ 12,541.45**	**$ 40,566.88**
NET INCOME	**$ 3,458.55**	**-$ 33,066.88**

Departmental Income Statement

Summit Program - 250	Year to Date Actuals	Budget 2011
REVENUE		
Conference Proceedings (Summit @ $125.00)	$ 89,355.00	$ 71,875.00
Conference Proceedings (Post Summit)	$ 11,551.20	$ 3,750.00
Conference Proceedings-Non Attendee	$ 25,000.00	$ 8,925.00
TOTAL REVENUE	**$ 125,906.20**	**$ 84,550.00**
EXPENSE		
Awards/Prizes - Misc.	$ 1,334.77	$ 1,500.00
Committee/Speaker Gifts (Summit)	$ 5,345.88	$ 10,000.00
Conference Proceeding (Record Fee)	$ 71,570.72	$ 63,050.00
DVD Fulfillment Fee	$ 27,230.76	$ 15,275.00
Credit Card Processing	$ -	$ 1,700.00
CSS Comps (Hard Costs)	$ 5,910.72	$ 5,838.08
CSS (Travel/Exp)	$ 9,886.81	$ 5,000.00
Management & Staff (C&C)	$ 50,364.59	$ 51,276.62
Program Management	$ 48,250.00	$ 50,735.00
Program Schedule App	$ 600.00	$ -
Regonline Fees	$ 100.00	$ -
Speakers - Keynote	$ 3,099.25	$ 2,000.00
Program Committee Comps (Hard Costs)	$ 5,910.72	$ 5,838.08
Shirts (Speakers)	$ 6,232.47	$ 7,200.00
Speaker Comps (Hard Costs)	$ 22,904.04	$ 28,095.76
Speaker Comps - MS (Hard Costs)	$ 22,165.20	$ 21,163.04
Speaker Comps - MS Co-presenters (Hard Costs)	$ 13,299.12	$ 13,135.68
Teleconference	$ 493.26	$ 200.00
Quizz Bowl	$ 141.15	$ -
TOTAL EXPENSE	**$ 294,839.46**	**$ 282,007.26**
NET INCOME	**-$ 168,933.26**	**-$ 197,457.26**

Professional Association for SQL Server
Departmental Income Statement

PreCon Program - 255	Year to Date Actuals	Budget 2011
REVENUE		
Registration (Pre/PostCon 2010)	$ 365,735.00	$ 353,604.00
Conference Proceedings Attendee (PreCon)	$ 43,095.00	$ 15,307.92
Conference Proceedings - S/O (PreCon)	$ 12,405.00	$ -
Conference Proceedings - Non Attendees (PreCon)	$ 21,090.00	$ 15,310.20
TOTAL REVENUE	**$ 442,325.00**	**$ 384,222.12**
EXPENSE		
Audio/Visual (PreCons)	$ 12,160.00	$ 8,000.00
Conference Proceeding (Record Fee)	$ 8,245.00	$ 8,245.00
DVD Fulfillment Fee	$ 2,206.50	$ 4,997.40
Credit Card Processing	$ -	$ 6,364.87
F&B (PreCons)	$ 71,811.20	$ 67,021.17
Management & Staff (C&C)	$ 1,160.18	$ 7,727.63
Printing (PreCons)	$ 9,034.17	$ 8,952.00
PreCon Speaker - Community Comps (Hard Costs)	$ 4,063.62	$ 2,189.28
PreCon Speaker - MS Comps (Hard Costs)	$ 1,477.68	$ 2,919.04
PreCon Speaker - MS CSS Comps (Hard Costs)	$ -	$ 364.88
Speaker Fees (PreCons)	$ 59,450.00	$ 53,712.00
Speaker Com - DVD PreCon One Track	$ 1,405.01	$ 4,028.40
Speaker Com - DVD PreCon Three Tracks	$ 16,264.95	$ 3,876.00
Teleconference	$ 33.73	$ 100.00
Travel - Speaker (PreCons)	$ 5,500.00	$ 5,000.00
TOTAL EXPENSE	**$ 192,812.04**	**$ 183,497.67**
NET INCOME	**$ 249,512.96**	**$ 200,724.45**

Professional Association for SQL Server
Departmental Income Statement

European Event - 310	Year to Date Actuals	Budget 2011
REVENUE		
Microsoft Sponsorship	$ 6,000.00	$ 6,000.00
European Event	$ -	$ 280,000.00
TOTAL REVENUE	**$ 6,000.00**	**$ 286,000.00**
EXPENSE		
European Event	$ 6,475.26	$ 247,000.00
Management & Staff (C&C)	$ 4,104.98	$ 7,675.50
Marketing Consultant	$ 772.50	$ -
Program Schedule App	$ 1,200.00	$ -
Teleconference	$ 54.27	$ -
TOTAL EXPENSE	**$ 12,607.01**	**$ 254,675.50**
NET INCOME	**-$ 6,607.01**	**$ 31,324.50**

Professional Association for SQL Server
Departmental Income Statement

SQLRally - 350	Year to Date Actuals	Budget 2011
REVENUE		
Registration (SQLRally)	$ 104,075.00	$ 149,500.00
Registration (SQLRally - Bundle)	$ 8,132.00	
Registration (PreCon- SQLRally)	$ 44,775.00	$ 29,800.00
Sponsorship - Promotinal Prizes	$ 1,000.00	$ -
Sponsorship - SQLRally	$ 42,372.75	$ 10,000.00
TOTAL REVENUE	**$ 200,354.75**	**$ 189,300.00**
EXPENSE		
Audio Visual	$ 9,481.05	$ 9,713.00
Awards/Prizes/Gifts	$ 381.90	$ -
Authorize.net	$ -	$ 105.00
Board Member Comps (Hard Costs)	$ 1,848.05	$ 1,965.00
Comps (Hard Costs)	$ 213.92	$ -
Computer Rental-PASS Mach.& Install	$ 1,295.89	$ -
Conv. Centre Internet Access	$ 12,000.00	$ 12,600.00
Contingency	$ -	$ 5,000.00
Credit Card Processing	$ 3,840.99	$ 5,679.00
Design - Graphic	$ 4,096.00	$ 2,000.00
Decorator - Operational Signage	$ -	$ 2,000.00
Decorator - Show	$ 2,047.05	$ -
Decorator - PASS Booth	$ -	$ 2,000.00
Delegate Bag	$ 1,878.30	$ 1,000.00
Electrical Charges	$ -	$ 600.00
Exposure - Meals	$ 41.86	$ -
Exposure - Travel	$ 411.40	$ -
Exposure - Sales	$ 6,423.52	$ -
Exposure - Hotel	$ 536.64	$ -
Evaluations/Surveys	$ 1,928.96	$ -
Exhibitor Comps-Full Summit (Hard Costs)	$ 1,604.40	$ -
F&B (PreCon)	$ -	$ 9,700.00
F&B (Paid Delegates)	$ 43,407.79	$ 48,500.00
F&B (Staff)	$ -	$ 1,000.00
Insurance	$ 268.00	$ 200.00
HQ Staff Comps (Hard Costs)	$ 343.45	$ 400.00
Management & Staff (C&C)	$ 29,646.84	$ 18,331.44
Marketing	$ 21,402.05	$ 7,000.00
Office Supplies	$ 239.40	$ -
Printing	$ 982.52	$ -
Printing/Production - Program Guide	$ 498.03	$ 1,000.00
Program Schedule App	$ 600.00	$ -
Postage/Shipping	$ 726.35	$ -

Public Relations	$	270.00	$	-
Registration Fees	$	3,554.00	$	5,340.00
Registration Staff - Onsite	$	2,000.00	$	2,900.00
Registration Staff - Travel-Air&Hotel	$	1,042.38	$	-
Registration Staff - Travel - Meals	$	389.23	$	-
Registration Staff - Badges	$	520.01	$	-
Regonline Fees	$	1,142.50	$	-
Security	$	100.00	$	-
Speaker Fees (PreCons)	$	8,000.00	$	8,000.00
Speaker Comps (Hard Costs)	$	6,212.50	$	6,606.00
Sponsor/Exhibitor Expense	$	4,189.63	$	5,000.00
Travel - Staff (Air/Land/Hotel)	$	5,274.65	$	2,350.00
Travel - Staff (Meals)	$	1,065.36	$	-
Telephone - PASS	$	494.20	$	-
Teleconference	$	543.62	$	-
Volunteer Comps (Hard Costs)	$	1,530.76	$	1,628.00
TOTAL EXPENSE	**$**	**182,473.20**	**$**	**160,617.44**
NET INCOME	**$**	**17,881.55**	**$**	**28,682.56**

Professional Association for SQL Server
Departmental Income Statement

Deferred Membership - 901	**Year to Date Actuals**		**Budget 2011**	
REVENUE				
Charter Vendor	$	16,389.00	$	16,389.00
Founding Member	$	1,821.00	$	1,821.00
TOTAL REVENUE	**$**	**18,210.00**	**$**	**18,210.00**
EXPENSE				
TOTAL EXPENSE	**$**	**-**	**$**	**-**
NET INCOME	**$**	**18,210.00**	**$**	**18,210.00**